

## Businesses

### *Acquisition Expert and Advocate*

In 1996, in an effort to dramatically change the perception of the procurement process, GovWorks began offering acquisition services to federal agencies on a service-for-fee basis. The foundation of its offering was to provide superior customer service in the world of federal acquisitions.

GovWorks did this by operating less like a traditional government agency and more like a business. (Go to [www.govworks.gov](http://www.govworks.gov) and you'll have that impression!) GovWorks' practical approach held that through cost-effective acquisition services, government agencies could focus on their mission without increasing administrative overhead.

Today, as a Federal Acquisition Center under the Department of the Interior, GovWorks operates under the authority of the U.S. Department of the Interior Franchise Fund. As a full service acquisition center, GovWorks works with other federal agencies - both civilian and military - to ensure that deliverables are timely, efficient, and regulation compliant.

GovWorks understands the complexities of acquisition and can guide customers through the often daunting acquisition process. It is comprised of over 200 seasoned federal contracting professionals who offer a vast amount of experience in coordinating compliance-based government acquisition. Its contracting officers purchase goods and services, and handle every aspect of the procurement process, from planning, soliciting, and assisting in the evaluation of offers, to the ultimate awarding of contracts and final contract close out. GovWorks uses a variety of available options, including GSA Schedules, GWACs, and IDIQs to meet its clients' needs.

### *GovPay – Making Invoicing and Tracking Simple*

GovWorks' customers receive electronic bill paying services and regulatory financial services through its financial summary and GovPay systems. Checking on the status of million dollar contracts is as easy and secure as online banking with a web-based financial services database. With this Web-based service, customers can track funds, learn when contracts are awarded, check status of funds, determine how funds were obligated against deposits, and more.

The GovPay system makes the cumbersome task of invoice management – reviewing, processing, tracking, reporting, etc. easy through its Web-based system. Last year alone, more than 21,000 invoices were processed using the GovPay system.

The vendor community especially likes GovPay. Payments are prompt, and no calls are needed to check on late payments. The government has succeeded through GovPay in responding to the small business – addressing payroll issues that are sensitive and demand to be on time.

*Small Business Partner*

In its everyday mission to better serve government agencies, GovWorks also recognizes the need and benefit of successful relationships with the contractor community. Setting high standards for contract awards to small business, GovWorks is a leader in the goals it achieves! In Fiscal Year 2005, over 45% of all federal contract awards through GovWorks were made to small business.

On the GovWorks website, you will find a vendor section that addresses contract awards through GovWorks, media articles of interest, resources within the federal sector, solicitations, a vendor database and more. You may also setup an appointment to meet with a GovWorks Small Business Representative or signup to join a vendor showcase.

For more information write to [smallbusiness@govworks.gov](mailto:smallbusiness@govworks.gov).