



Wyatt Worldwide Consulting Group, LLC

*Innovative professional management solutions
that fit your needs and attain your goals*

Corporate Capabilities

Minority, Woman Owned, Small Business

Sonja H. Wyatt, Principal

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Wyatt Worldwide Consulting Group, LLC

*Innovative professional management solutions
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We are a company with a mission –
YOUR SUCCESS!

Our team of subject matter experts boast an average of 15 years of experience in their areas of expertise in the government and private sector.



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Your Success is Ours to Build

- We attribute our success to
 - Our Team
 - Our structured methodologies
 - Well-defined processes
 - Our ability to change to the market condition
 - Combine this with ethical business practices
 - Results have been - a loyal clientele



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Corporate Overview

- Founded and incorporated in 1998 by Sonja Wyatt
- Vice President/Technology Principal, Chandra Hosamane
- Minority, Woman Owned, Disadvantaged, Small Business
- Solid record of individual past performance
- Outstanding customer satisfaction



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Corporate Overview

- **We are an information systems service provider with a wide range of technical and managerial services:**
 - **Outsourcing**
We guarantee business performance requirements cost savings
 - **Information Systems Development and Administration**
Complete life cycle application development, COTS software implementation and maintenance services at your site or ours; Website engineering
 - **Telecommunications**
Features and contract management
 - **Project Planning and Management**
Combined Project Management Institute (PMI) and Total Quality Management (TQM) Techniques
 - **Training and Conference Management**
Leadership and Executive Management Conferences and Seminars Meeting Facilitation



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Corporate Overview

Registrations

- Central Contractor Registration System (CCR)
- Federal Technical Data Solutions (FedTeDS)
- DHS SBInet Business Registration
- MD Small Business Reserve Program

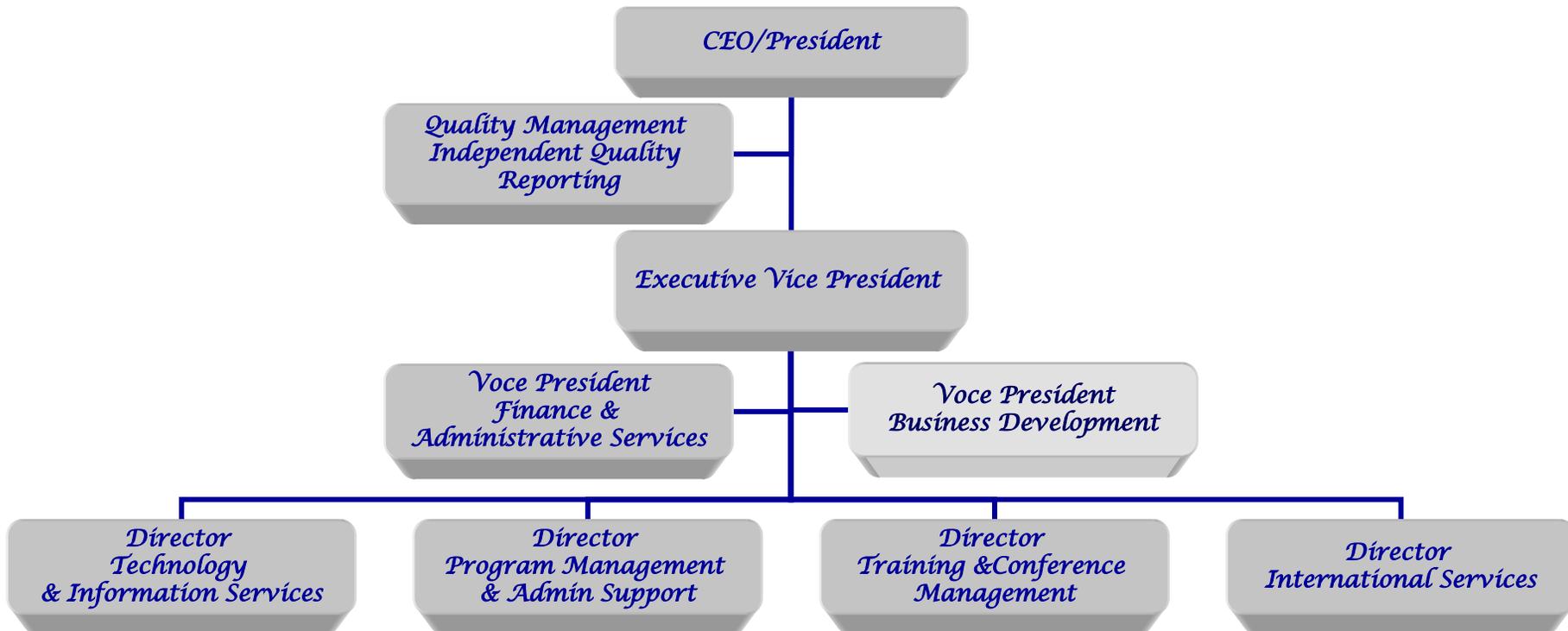
NASIC Codes

- | | |
|--|--|
| 518111 - Internet Service Providers | 541618 - Other Management Consulting Services |
| 518210 - Data Processing Hosting and related Services | 561410 - Document Preparation Services |
| 541430 - Graphic Design Services | 561920 - Convention & Trade Show Organizers |
| 541511 - Custom Computer Programming Services | 611430 - Professional and Management Development Training |
| 541513 - Computer Facilities Management Services | |



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Outsourcing Services

- Located in DC metro area, a fast paced IT growth center in US
 - Wyatt offers you a flexible, cost effective and rapid delivery schedule.
 - Teams may be based at your site, off-site or at our dedicated Offshore Development Center



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**Innovative Information
Technology (IIT) Solutions**



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Innovative IT Solutions

Anytime, anywhere and at your pace

- Are you considering outsourcing software development, maintenance or support using contemporary technologies?
- You need a reliable partner with a commitment to quality!
- We have the expertise and that commitment!



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- We help you retrieve mission critical business information
- Deliver your message to your clients
- Information is knowledge and knowledge is used to leverage your position in the market



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- High quality software solutions on demand
 - Within the time and budget decided by you!
- We leverage our cutting edge skills to assist you in meeting your corporate objectives
 - Java, Web Development and e-Commerce,
 - Domain Experience, Technologies, and
 - Methodologies



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Rapid evolution in Technology and constant ebb and tide in the business environs results in IT groups facing a continuous nightmare of variable workloads and momentous shifts in requirements.

- We assist our clients in meeting these challenges and overcoming them by providing experienced, knowledgeable and high quality project teams
- Translates into benefits for you!
 - Greater flexibility, faster and easier access to Cutting Edge skills,
 - Experienced manpower on demand without the associated cost of employee hires and training costs.



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- Time proven test pattern, the quality of our resources is guaranteed
- Web based, face-to-face and in-depth knowledge checks
- Vast repository of pre-screened consultants
- Ensures the right person with the right skills at the right time



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Outsourcing Services

- Wyatt Worldwide will complete your IT project on time and within budget
- We have the experience and resources to do so – consistently
- You can focus your resources on growing your business
- In any area, we will meet your outsourcing needs



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Outsourcing Services

- You need a reliable partner with an eye for quality
 - Whether you need to develop, maintain or support your software requirements,
- Wyatt will consistently deliver quality IT solutions on time and within budget
 - Enabling you - our client to focus your energy and resources on core business activities



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Strategic Partnering

- We employ the most contemporary technology available in Object Oriented, Java, Web and e-Commerce.
- Combined with this is our structured development methodology and our extensively talented team
- This equates into a reliable and high quality solution for you!



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Responding to the daily challenge of changing workloads and ever evolving technical requirements can be overwhelming at best

- When you need IT solutions, you need those solutions to be of the highest quality and from a reliable partner
- Your success depends on it!
- You need Wyatt Worldwide services for –
YOUR SUCCESS!



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Wyatt Worldwide is here to help you cope!

- We provide on-demand, experienced consultants with skills ranging from Programmer, Analyst, System, Network or Database Administrators to Team, Project Leader and Managers.
- Our fluid approach enables you to use the expertise from this skills bank for assignments either nationally or international short or long duration – anything. Your requirements drive us to provide solutions.



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Consulting

- As product life cycles shorten and shifts in information technology occur at lightning speeds, you need immediate access to new technology to consistently produce and deliver a competitive edge to your business.
- Team players with such skills may be a factor you never thought about – Wyatt Worldwide delivers what is not readily available and difficult to find – Cutting edge Technologies delivered at your doorstep.



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Consulting

- Temporary staff augmentation could mean that consultants will be working at your location along with your employees
- We take the time and do the research necessary to understand your business, your priorities and most importantly – **THE CORPORATE YOU**
- We understand the IT challenges you experience and the difficult choices, which you have to make everyday
- We work together, as an integral part of your team by providing experienced, knowledgeable and high quality resources – when and where you need them.



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Application Development and Deployment

- You need to outsource an entire project life cycle from definition to implementation
- **Wyatt can do that!**
- We develop customer-centric applications to meet the unique requirements of each client
- You need someone to manage your project through its stages: Requirements Definition and Analysis, Design Prototype, Development, Testing, Installation, Configuration, Acceptance Testing, Implementation and Live Cut-Over
- **Wyatt will do IT!**



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Maintenance & Support

- Our teams can maintain and support all your existing applications
- Wyatt can provide these services in all their forms such as
 - Enhancements to Support Changing Business Rules,
 - Certification on Multiple Operating Systems, Integration with
 - Proprietary and C-O-T-S Software Products,
 - Internationalization, 2nd, 3rd and N-Tier Support,
 - Quality Control Testing and Assurance
- We can also offer you a 24x7 Help Desk Support, should you need that
- Your benefits translate to saving your time and you can focus internal resources on new and critical applications, new product development and releases.



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Re-engineering, Migration and Conversion

- We offer re-engineering solutions for your legacy applications on open platforms that have minimal or no documentation
- We can port your legacy applications across platform, language and versions thereby enhancing their performance and functionality.



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Areas of Expertise

- Our competency centers focus on developing skills, products and services for the emerging technologies to meet the rapid and constantly shifting needs of our clients
- These centers deliver solutions for you – our clients in diverse technology areas such as Web-centric and Multi-tier Client Server, Collaborative Computing and Groupware and most of the emerging Technologies
- Our technology experts have been recognized in our peer group as professional that deliver.



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More for the Same Cost

- **Domain Knowledge**

- Wyatt has functional expertise in all Web related services, an intrinsic part of the comprehensive and robust solutions, which we offer our clients

- **Delivery Mechanism**

- Our structured delivery is modeled for your convenience. We provide flexible, cost effective outsourcing services consistent with your needs, whether they are:
 - ✓ On-site at your locations
 - ✓ Off-site in USA, at our location or
 - ✓ Off-site, Offshore at our Dedicated Development Center (DDC)
 - ✓ The DDC model offers several unique benefits for you, including an assured team of software professionals, flexibility in ramping up and 24x7 support.



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More for the Same Cost

- **Methodology and Quality**

- We offer a full life cycle development methodology that is especially tailored to your requirements
- Our methodology addresses critical issues like Project Communication, Change Control, Development and Documentation Standards, Project Management, Reviews, Risk Assessment and Management and Configuration Control
- We believe that quality performance is providing service that goes beyond expectations
- We consistently deliver expert solutions on time and within budget so you can do what you do best – grow your organization



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Program Planning and Management



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Quality Consulting

- Our database of consultants enables us to service your requirement in the shortest possible time and the best skills set
- We always ensure that consultants undergo at least 3 screening procedures to enable us to suggest the best resource of the highest caliber.
- Training and constant mentoring maintains that level of service guarantees.



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Program Planning and Management

- Wyatt program managers oversee multiple project managers that execute different facets of work
- Wyatt Worldwide provides:
 - Project management design
 - Planning and project management
 - Procurement Assistance
 - Administrative and financial Support
 - Human resources and participation
 - Information management
 - Project control
 - Project closeout



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We Deliver

- Highly cost-effective & workable solutions
- Quality products and services
- Products and services delivered within budget & on schedule
- Actively involved Executive Management



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Program Planning and Management

Wyatt will manage your programs with your full Involvement, keep you informed as required, and ensure full compliance with all applicable laws, rules, regulations, and requirements



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Customized Conference Management



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Our Conferencing Approach

- **We deliver complete conference services**
 - Promotion/Sponsorship
 - Planning
 - Support
 - Evaluation/Closeout



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Conference Promotion

- **Graphic Design**
 - Invitations, brochures, binders, name tags, tent cards, etc.
- **Website Development**
 - On-line web registration
 - Online & CD ROM documentation
- **Marketing/Sponsorship**
 - Pertinent Trade Associations
 - Seek Sponsorship for events, dinners, receptions



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Conference Planning

- We listen to our clients
- We work closely with our clients
 - Conference theme
 - Venue – negotiations, contracting
 - Monitor progress & status
- Precise planning ensures successful events



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Conference Support

- **Conference Liaison**
 - Conference Set-up
 - Catering
 - Audiovisual
 - Travel - air travel, ground transportation
 - ✓ Authorizations & Reimbursement Vouchers



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Conference Support (cont.)

- **Fiscal Services**

- Budgets & Fiscal Summaries
- Letters of Agreement
- Contract Negotiations
- Hotel Rates & Arrangements
- Purchase Orders/Invoices
- Deposit & Registration Fees
- Per Diem Payments



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On-Site Support

- **Task manager oversight**
- **Administrative support**
 - Registration desk
 - ✓ Information desk support (fax, phone, copying)
 - ✓ Name badges, tent cards
 - ✓ Presentation duplication (CD, paper)



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On-Site Support (cont.)

- **Technical Support**

- Audiovisual
- Video Conferencing
- Foreign and Sign Language Interpretation
- Transcription/Meeting Notes
- Technical Meeting Facilitation
- Business, military, & international protocol



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Conference Evaluation

- **Evaluation form development & analysis**
- **Final reports**
 - Evaluation form analysis
 - Overall Conference Service Summary
 - Conference Narrative & Financial Report
- **Closeout**
 - Lessons learned



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Web Site Development



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Customized Design Solutions

- Work closely with our clients
(from web design through post-event monitoring)
 - Plan, implement, monitor
 - Develop personalized & fully-functional design solutions
 - Create accurate and aesthetically pleasing websites
 - Deliver premium results in a timely fashion



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Multiple Platform Design

- **Multiple operating systems and browsers**
 - “Netscape-friendly”
- **Scalable for small as well as large businesses**
- **Visually appealing sites**
 - Minimal use of non-standard plug-ins such as Macromedia Flash
- **All sites contain alternate tags**
 - Use with all-text browsers



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Additional Website Services

- **On-Line Registration**
- **Database Connectivity**
 - Database solutions that connect to forms and other information gathering vehicles
 - Enables integration with Microsoft Office and other Technologies.
- **Multimedia**
 - CD-ROM production for large data files, Streaming Video production as needed



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Graphic Design



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Graphic Services

- Discuss with client
 - Message to be conveyed
 - Type, look, feel, colors, etc.
- Recommend innovative and imaginative illustrations
- Coordinate conference theme with website, handouts, etc.
- Provide drafts for review and approval
- Obtain client final approval



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Graphic Services

- **Programs**
- **Brochures**
 - Tri-folds & Two-folds
 - 4 color process
 - 2 color process
- **Invitations**
- **Binders/Folders**
- **Badges**
- **Tent cards**
- **Directional Signs**



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We Will Meet Your Specific Needs

- Conference/Project Management
- Fiscal Services
- Technical Writing, Transcription, Translation
- IT & Audiovisual Support
- Administrative Services
- Protocol & Security Coordination
- Website Development
- Graphic Design



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Focused Training and Coaching



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Training and Coaching

- Help you adapt to new challenges and changes with innovative solutions
- Identify and implement creative solutions to your organizations learning challenges
- Create customized, integrated solutions that meet your challenges
- Our Goal:
 - Enhance your performance and learning
 - Reduce your costs
 - Improve employee retention
 - Achieve overall success



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Training and Coaching

- Areas of Expertise
 - Information Technology Management
 - Program Management
 - Telecommunications
 - Leadership and Executive Level Management
 - Strategic Communications

- Program Format
 - Instructor-led classes
 - Self-paced coursework
 - Job-performance aids



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Coaching

- **Establish coaching program**
 - **Ensure project managers obtain hands-on practical support as they take on new challenges**
 - **ID levels of coaching depending upon skills and experience**
 - **How to get the coaching started**
 - **One-on-one coaching meeting subjects**
 - **Coach's checklist items for helping keep a project on track**
 - **Project Summary Sheet for Use during PM Coaching**



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Our People Are Our Best Investment



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Our best investment

- Wyatt selects the best professionals available – people who possess advanced educational qualifications in their stream with strong interpersonal skills, team players and excellent communication skills
- We allocate substantial resources in training our assets in the latest technologies
- People: our strength, with unsurpassable ethics and expertise
- Wyatt believes in sharing – sharing our hopes, dreams and the sheer determination to succeed in bringing to your door step the most contemporary technologies available in the market.



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We'll Meet Your Needs and Exceed Your Expectations

- **Value-added technical support**
 - Information technology (IT); administration, management; training & conference planning
- **Combined Project Management Institute (PMI) and Total Quality Management TQM methodologies**
- **Customized quality services and resources**
- **Extremely credible team**
- **Experienced professionals**
- **Exceptional & successful experience**
 - Federal, state & local governments and private companies
- **IT Excellence**
- **Innovative approaches**
- **Contract management and financial requirements**
- **Full contract compliance**



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Partners/Key Personnel

- *Net Results Group, Hampton, Va*



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Sonja Wyatt - Principal

- *Ms. Wyatt retired from the US Department of Commerce/NOAA as Branch Chief, Administrative Services for Sanctuaries and Reserve Division in 1997 after 25 years of service.*
- *She joined the staff of Paloma Systems where she served as DISA Operations Manager and Director of Operations. In these capacities she was tasked with supporting the preparation and completion of pre-award and post-award acquisition actions of the DISA/DGS procurement, including documenting the process. Enforced adherence to the FAR and other regulations.*
- *As Director of Operations she was responsible for the following contracts:*
- ***US Treasury FMS** - Technical Writing support and LAN Administration support (not exercised) for the Financial Management Services (FMS) Web Development Branch (WDB);*
- ***Overseas Private Investment Corporation** - Business Applications Integration and Migration (OPIC) Contract - Information/Data Engineering, Enterprise Data Repository and Software Integration Engineering, Software development/maintenance process, Business Process Reengineering, Security and Technical Support, Program and Document Maintenance;*
- ***DISA Strategic Communications Division, White House Support – Crisis Management System** - Provide Engineering, Technical, Information Assurance, & Administrative support*
- ***ITS – EPA (Subcontract to CSC)** - Manage, operate, maintain, repair and support EPA owned telecommunications equipment, transmission systems and telephone instruments and the systems and software used to support and provide telecommunications services. Provide high quality IT support services as well as assessment of new and emerging technologies that can result in an improvement in quality of service.*
- ***DISA - DSN ISDN Dial-Up Video Service** - Technical Services Support to DSN Program Management Office for DUVS*
- ***Air National Guard Communications Systems Installation Records (CSIRS)** - Survey and Document records to be used to support CI Systems life cycle management, providing the means to restore infrastructure in the event of a system failure and assist engineers to developing plans to grow, meet new requirements, eliminate unnecessary systems, and to develop Communications Information Planning System (CIPS) products.*
- ***As Director of Management and Administrative Support for MEGA TECH, Inc.**, Ms Wyatt oversaw Prime and Sub Government Contracts in the areas of Program Management, Event and Conference Management, Web Development and Monitoring, Graphics Design, and Administrative Support. Supervised a staff of 5 full-time employees as well as part-time/temporary employees and oversaw 10 Government prime contract tasks and 15 sub contract tasks. Effectively interacted with Government senior management, internal customers and subcontractors.*



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Chandra Hosamane – Vice President/Technology Principal

- *Mr. Hosamane earned an MS in Computer Science from Bombay University, India, and a BS, Statistics, from Bombay University, India; 2 Semesters of Masters Program in Database Design, Analysis Algorithm & Expert Systems, George Mason; Vendor training; Oracle, Cool*Gen/Composer ICASE tool, Dec OpenVMS.*
- *Mr. Hosamane is an experienced project manager and Sr. Systems/Analyst with Eighteen years of hard-core experience in the IT area. Experienced in all phases of software development life cycle with extensive experience in Project management, Structured System Analysis, Design and programming of complex systems. Extensive experience in Data Modeling, Oracle DBA, technical lead and development of web based and client server applications in wide variety of business areas.*
- *Mr. Hosamane has 19 years of hard-core IT experience from programming to project management of complex systems. He has managed approximately half dozen projects and has been a senior Analyst for over 7 years. He has considerable expertise in Rational Unified Process and Rational Rose, Requisite Pro.; 17 years of database design, administration and programming in Oracle database and tools; 5-6 years of web based software development with tasks ranging from programmer to project management. Extensive working experience and knowledge of JAVA, ASP, ASP.NET, C#, Cold Fusion, PERL and CGI.*
- *Over 2 years of complete life cycle experience in Cool*Gen (Composer) ICASE toolset, including client/server GUI construction using Windows NT/9x clients and Dec/UNIX, HP/UX servers. Over a year of SAP ABAP/4 Programming, including IDOC/ALE interface programming and exposure to HR customization. Extensive experience in financial messaging and banking transaction processing applications like Treasury Cash management, Foreign exchange, SWIFT financial messaging, Loan disbursements, Budget accounting, General Ledger accounting and Reconciliation. Working experience on majority of popular UNIX Operating systems and Windows NT, along with in depth knowledge of TCP/IP and Decnet components including sockets programming and VMS mailboxes.*
- *Mr. Hosamane has worked in various agencies under contract including but not limited to:*
- *Program Manager/Sr. Systems Engineer for Paloma Systems, Inc.; - Contract: **Overseas Private Investment Corp. (OPIC)***
- *Sr. Requirements Analyst /Lead for CRI Solutions. - Contract: **USDA Animal and Plant Health Inspection Service (APHIS)***
- *Project Manager for Korba Consultants - Contract: **Multilateral Investment Guarantee Agency, Washington D.C.***
- *Project Manager for Newtek International - Contract: **The Department of Housing and Urban Development, Washington D.C.***
- *Technical Lead for Newtek International - Contract: **The U.S Army, Pentagon, VA***
- *Sr. Consultant for Korba Consultants - Contract: **The World Bank Group, Washington DC.***



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Guaranteed Customer Satisfaction

- Respond immediately to requirements & requests
- Provide quality and timely services
- Provide overall value of cost



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President:

Sonja Wyatt: swyatt@wyattworldwide.net

Vice President:

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