

**Corporate Capabilities & Experience**



**2M Associates Inc.**  
Solutions for Summit Performance

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## CORPORATE OVERVIEW

2M Associates Inc. (2M), is a SBA-certified **8(a), Small Disadvantaged Business, GSA Schedule 70** firm, providing global management consulting, technology solutions and financial management services with true value proposition across the organization’s supply chain. With a blend of deep industry and government business process expertise, broad global resources we stand unique in delivering solutions to our clients to achieve **Summit Level Performance**. Since inception in 1991, 2M has demonstrated innovation in insurance, finance, government and banking by developing web-based products. Headquartered in Washington, D.C. and a datacenter in Cleveland, 2M has grown beyond 50 solid high-quality professionals. At 2M we follow software development methodology that embodies Software Engineering Institute (SEI) **Capability Maturity Model (CMM) @ Level 3** and iterative procedures in all our development efforts.

**Mission Statement:**  
 "Enabling organizations to achieve Summit Level Performance by Integrating People, Processes, and Technology"

has

**Innovation** 2M has developed a web-based suite of underwriting, risk management, auditing and rating application ([www.insuranceisland.com](http://www.insuranceisland.com)). Today over 2,500 agents from various insurance companies (Allstate, State Farm, Nationwide, Titan and Farm Bureau) use our system. This application is hosted from our datacenter in Cleveland, Ohio.

Another product we have developed is [www.publishperfect.com](http://www.publishperfect.com) – an innovative workflow automation product for the publishing industry. This product streamlines the entire process of creating advertisements, verification, validation, approval and publishing with yellow pages and white pages directories. Demo of these applications are available upon request.

| Corporate Snapshot            |  |
|-------------------------------|--|
| Established Since:            | 1991   |
| Dun & Bradstreet #:           | 55-625-8143  |
| Cage Code:                    | 1XLC4  |
| Security Clearance:           | Interim Secret Clearance   |
| 8(a) & SDB Certification:     | -Case Number: 109299<br>-Entrance Date: 04/2003<br>-Exit Date: 04/2012 |
| GSA Schedule 70               | GS-35F-0788N   |
| Number of Employees:          | 53   |
| Locations:                    | Washington DC & Cleveland OH   |
| NAICS Codes:                  | 524210,541511,541512,541513,541519,511210,541618                       |
| Minority Business Enterprise: | State of Maryland & State of Ohio                                      |

**Solutions** We are a full life-cycle firm with specialization in Business Process Analysis, Application development and integration, facilities management and infrastructure services. We recognize the two most important factors for any development and maintenance efforts are Project Management and industry experience. Our philosophy is to bring an industry/subject matter expert for every one of our projects to maintain a high level of performance.

**Clients** Our federal/state clients include Department of Transportation, National Highway Traffic Safety Administration, Food & Drug Administration, and Agency for International Development, Export/Import Bank, State of Maryland, State of Ohio and Organization for the Prohibition of Chemical Weapons (OPCW). Our commercial clients include Antares Management Solutions, Medical Mutual of Ohio, IBM, Cleveland Clinic, University Hospitals, Allstate Insurance, Victoria Insurance, and Titan Insurance, to name a few.

**People** Our people are a set of carefully selected highly qualified individuals. We encourage innovation and empower our staff to make decisions. Each of our technical and management staff possesses at least five years experience; 90 percent of our employees have undergraduate degrees and 75 percent have advanced degrees. We foster strong knowledge transfer through our Lunch 'n Learn sessions, technical forums with selected employees as speakers on Technology and Innovation.

**Awards and Recognition** Our Insurance Island product was recognized as one of the top 30 in the Midwest for Innovest, a venture capital group. 2M’s product line was featured in a press release with quotes from one of our client, Titan Insurance. 2M was recognized as one of the top 10 South Indian owned companies by the Greater Washington South Indian Community.

## THE 2M EXPERIENCE

Over the past fifteen (15) years 2M has been at the fore-front of complex and challenging technology endeavors undertaken by large FORTUNE 500 corporations, commercial entities, and Local, State, and Federal agencies. 2M has provided and continues to provide a broad range of technology solutions to our clients. The 2M experience below is a sample of projects highlighted to show both our in-depth experience as well as our broad range of experience and expertise.

| Past Performance Matrix                |                              |   |                        |                                      |                                   |                             |                            |                         |             |                               |                         |                                  |                     |                          |
|--|------------------------------|---|------------------------|--------------------------------------|-----------------------------------|-----------------------------|----------------------------|-------------------------|-------------|-------------------------------|-------------------------|----------------------------------|---------------------|--------------------------|
| Project Name                           | Customer                     | Brief Description   | Task Areas             |                                      |                                   |                             |                            |                         |             |                               |                         |                                  |                     |                          |
|  |                              |   | Web Portal Development | Database Development and Maintenance | Systems Development & Integration | Web Application Development | Program/Project Management | Enterprise Architecture | IT Security | Operational Help Desk Support | Database Administration | Network & Infrastructure Support | Application Support | Documentation & Training |
| Data Management Support                | Department of Transportation | Financial Application Support   |                        | ▲                                    | ▲                                 |                             | ▲                          |                         | ▲           |                               | ▲                       |                                  | ▲                   |                          |
| Technical Support & Program Management | Department of Transportation | C&A, Network Vulnerability, Program Management                          |                        |                                      |                                   |                             | ▲                          | ▲                       | ▲           |                               |                         | ▲                                |                     | ▲                        |
| Datawarehousing Support                | Food & Drug Administration   | Business Objects, Business Intelligence, Oracle Database Administration |                        | ▲                                    | ▲                                 |                             | ▲                          | ▲                       | ▲           |                               | ▲                       |                                  | ▲                   | ▲                        |
| Mainframe Support                      | Export Import Bank (EXIM)    | Mainframe Application Support, Documentation                            |                        |                                      |                                   |                             |                            |                         |             |                               |                         |                                  | ▲                   | ▲                        |
| Mainframe Development & Support        | State of Maryland            | Mainframe Application Support   |                        | ▲                                    | ▲                                 |                             | ▲                          |                         | ▲           |                               | ▲                       |                                  | ▲                   | ▲                        |
| Structured Cabling                     | ASRC                         | Procurement and Installation of Fiber and CAT 5 Cables                  |                        |                                      |                                   |                             | ▲                          |                         | ▲           |                               |                         | ▲                                |                     | ▲                        |
| IT Support                             | State of Ohio                | Various IT Support projects   |                        | ▲                                    | ▲                                 | ▲                           |                            |                         |             | ▲                             | ▲                       | ▲                                | ▲                   | ▲                        |
| Insuranceland                          | Farm Bureau Insurance        | Customization and Implementation of Insuranceland                       | ▲                      | ▲                                    |                                   | ▲                           |                            | ▲                       |             | ▲                             |                         |                                  |                     | ▲                        |
| Insuranceland                          | Titan Insurance              | Customization and Implementation of Insuranceland                       | ▲                      | ▲                                    | ▲                                 | ▲                           |                            | ▲                       | ▲           | ▲                             | ▲                       | ▲                                | ▲                   | ▲                        |
| PublishPerfect                         | Allstate Insurance           | Customization and Implementation of PublishPerfect                      | ▲                      | ▲                                    | ▲                                 | ▲                           |                            | ▲                       |             | ▲                             |                         | ▲                                | ▲                   | ▲                        |
| IT Support                             | IBM                          | System Analysis, IT Security  |                        | ▲                                    |                                   | ▲                           | ▲                          |                         | ▲           |                               |                         |                                  | ▲                   | ▲                        |
| ViperJ Systems Architecture            | Victoria Insurance           | Enterprise Architecture, Systems Development                            | ▲                      | ▲                                    | ▲                                 |                             |                            | ▲                       | ▲           |                               | ▲                       |                                  | ▲                   | ▲                        |
| NNH EDI Development                    | Medical Mutual of Ohio       | Data Modeling, Application Development & Integration                    | ▲                      | ▲                                    | ▲                                 | ▲                           |                            | ▲                       | ▲           | ▲                             |                         | ▲                                | ▲                   |                          |
| IT Support                             | Antares Management Solutions | Various IT Support projects.  | ▲                      | ▲                                    | ▲                                 | ▲                           |                            | ▲                       | ▲           | ▲                             |                         |                                  | ▲                   | ▲                        |

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## The 2M ADVANTAGE

- ❖ 2M has over **100 years** of experience combined, and has been in business since **1991**.
- ❖ 2M has performed successfully on well over **100 contracts** since inception in 1991.
- ❖ 2M brings a high degree of reliability and responsiveness, conscientious quality management, and professionalism.
- ❖ 2M employees are highly experienced and well qualified in the specific service/program executed.
- ❖ 2M has access to highly experienced personnel resource pool familiar with the customer's requirements/needs.
- ❖ 2M has a proven track record of performing and delivering the results to the customer's satisfaction.
- ❖ 2M's personnel have specialized niche disciplines, as well as individuals possessing versatile combination of diverse skills.
- ❖ 2M has **8(a)** and **Small Disadvantaged Business** certification to help large businesses/Government organizations satisfy goal requirements.
- ❖ 2M can be reached through our existing **GSA Schedule 70** and other BPA's, GWAC's, and Contract Vehicles.
- ❖ 2M has access to larger companies with additional talent resource pool.
- ❖ 2M has worldwide deployment & support capabilities.
- ❖ 2M believes in strong investment in knowledge development & capitalization.

### The 2M Advantage:

- Our Personal Focus
- Our Flexibility
- Our Integrity
- Our Expertise

## SERVICES & SOLUTIONS OVERVIEW

At 2M we apply state-of-the-art programming languages, web/internet tools, database management systems, and data networking and communications, backed by structured, proven methodologies for both development and management. Staff members utilize a wide range of best-of-breed software products including Oracle, SQL Server, DB2, Java, XML, .NET, and Visual C++, and are certified in the most up-to-date information technologies to support our Customers' requirements.

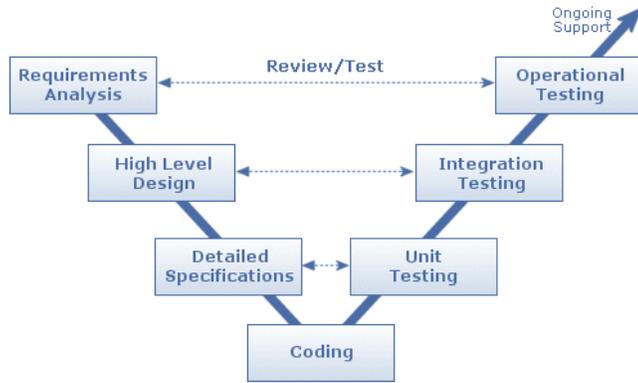
- IT/e-Business Strategy
- Enterprise Architecture
- Enterprise Integration
- Network Engineering
- Information Security
- Program Management

**Enterprise Solutions** - Enterprises, whether government or commercial, are often complex, globally-dispersed entities. Data is typically partitioned into separate domains and is geographically distributed. Converting pockets of enterprise data into information, information into knowledge, and knowledge into actionable decisions is the goal of every IT organization. Converting data into actions that are aligned with business objectives involves many different aspects of IT.

| Solutions & Service Offerings  |   |
|--|---|
| <b>Information Technology</b>  | <b>Financial Consulting</b>   |
| Application Development & Integration<br>Application Maintenance Support<br>GIS-based Application<br>Database Management & Administration<br>Enterprise Architecture (EA)<br>Business Intelligence<br>E-Business Solutions<br>Network & Infrastructure Support<br>IT Security<br>Financial Management Systems  | Asset Securitization<br>Corporate Financial Planning<br>Mergers and Acquisitions<br>Preparation of Financing Proposal for Debt and Equity Funding<br>Real Estate Consulting   |
| <b>Auditing, Assurance, and Accounting Services</b>  | <b>Management Consulting</b>  |
| Auditing, Assurance and Accounting Services<br>Sarbanes-Oxley Act Compliance<br>Financial Auditing, Compliance Auditing<br>Internal Control Reviews (OMB Circulars A-123 and A-127)<br>Vulnerability and Risk Assessments<br>Management and Operational Auditing<br>Comfort Letters for Bond Financing<br>CFO Act and FMFIA Compliance<br>Accounting Support Services<br>Accounting (Compilations and Reviews) | Business Process Analysis and Reengineering<br>Program/Project Management<br>Profitability Analysis<br>Help Desk and Administrative Support<br>Market Based Analysis and Strategies<br>Cost Reduction Strategies<br>Customer Relationship Management<br>Earn Value Management System (EVMS) |

## Application Development & Integration

2M's rigorous development methodologies, based on the **Rational Unified Process (RUP)** and **Software Engineering Institute (SEI) Capability Maturity Model (CMM) ®**, enable the development and maintenance of robust software of the highest quality at a very reasonable cost. 2M can help bring your IT solutions and applications to implementation, augment your technical staff, mentor internal staff, and support existing applications.



2M management gives the highest priority to developing quality software for our customers in a manner that reduces defects, schedule slips, and cost overruns on our projects. 2M's technical approach is centered on the use of formal software processes based on the Software Engineering Institute's (SEI) Capability Maturity Model (CMM). These processes, refined over many years, reduce performance risk, increase efficiencies, and ensure proper documentation for our customers.

2M has a strong history of managing and future-proofing mission-critical applications for our clients. Our application management and maintenance processes ensure that your systems are flexible and evolve with your business. This approach enables you to

meet customer commitments. Our services help reduce the time you spend on "keeping the lights on" and focus on new IT functionalities and improvements. This, along with our quality management system, reduces the time taken for application development, giving our customers significant business benefits. The advanced technology applications that we develop for our clients can be integrated with their legacy systems, enabling our clients to benefit from their prior investments. We specialize in high performance system architectures, intuitive graphical and multimedia interfaces, and the application of Internet technologies to large, distributed systems.

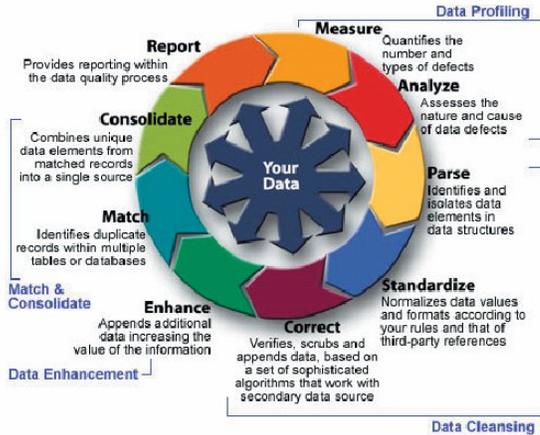
**Technology Experience:**  
 Java, XML, HTML, Active Server Pages, Cold Fusion, Oracle, FrontPage, Visual Studio, iPlanet, Microsoft, and Apache.

Our clients benefit from our more than 25 years of experience in providing them with systems integration services and solutions designed for their specific challenges.

| Application Development & Integration                   |
|---|
| Application Design, Development and Maintenance         |
| Application Enhancement and Customization               |
| Software Re-engineering, Migration, and Integration     |
| Web/Internet Application Development                    |
| Web Design & Development                                |
| System Documentation Development                        |
| System Testing & Evaluation / IV&V Functions / Training |
| Technology Architecture Design and Implementation       |
| Software Package Implementation and Customization       |
| eBusiness Solutions                                     |
| Section 508   |

## Database Development, Maintenance & Administration

All organizations, large, small and even start-up are suffering with data issues. 2M has created, repaired, integrated, and managed virtually every type of database. We begin with key data analysis, finding data anomalies that even clients are not aware of gather and suggest data requirements, design databases that reflect the business as opposed to the hardware and software, and implement full database architecture. We guarantee our database implementations to meet identified client requirements and be flexible enough to grow with the organization without major re-design. We are experienced in all industries with established industry practices.



Consider the state of an organization's data. 2M has experienced and revised all data

**Technology Experience:**  
 Oracle, SQL Server, MS Access, My SQL, Business Objects, Informatica, MicroStrategy, ADABAS and other legacy systems.

heavy obstacles, ranging from inconsistency, redundancy, inefficiency and incompleteness to the basic inability to locate or identify core corporate data. We have also established corrective maintenance by recommending and implementing successful data management practices and supporting organizations. Our data implementations never ignore the need for complete metadata or the need to establish an accessible, reusable metadata-based data environment. 2M services involve one or more of the following: Data Analysis, Data

Integration and Warehousing, Data Management, Enterprise Portal Solutions, Logical and Physical Database Design, Metadata Solutions, and Strategic Planning.

| Database Management Services                          |
|---|
| Database Design and Development                       |
| Database Administration                               |
| Data Mining & Data Warehousing                        |
| Data Integration                                      |
| Business Intelligence                                 |
| Executive Information Systems (EIS)                   |
| Business Process Analysis and Re-Engineering Services |

## Network Infrastructure & IT Security

Global connectivity means immediate access. Access for your end-users, as well as access for those with questionable motives. 2M builds every database, web application, and software solution embedded with leading edge security technologies insuring only authorized end users access to your systems.

2M provides complete network management solutions including planning, implementation, deployment, support and maintenance. Our approach to network infrastructure takes into account all network segments including wide area networks (WANs), local area networks (LANs), wireless networks (WLANs), and remote access. 2M provides both logical and physical network diagrams for documentation along with details for services and functions of each network device.

From Data Center and Help Desk Operations and support to managing your entire network, look to 2M for optimal operational efficiency and cost effectiveness.

**IT Security** - 2M security measures assures that I.T. operations at all times are being monitored for compliance with industry standards for security, e.g. those derived due to the Sarbanes-Oxley Act of 2002. We are aware that Federal Agencies have particular compliance concerns under other Congressional mandates, e.g. the Federal Information Management Security Act of 2002 [FISMA]. Federal Agencies are also operating with special concerns for the privacy of stakeholder (citizen) data stored on their databases.

**Technology Experience:**  
 Checkpoint, Axent Technologies, Network Associates, Nortel, Cisco VPN, Lucent VPN, ISS RealSecure.

2M security measures take an aggressive posture with regards to continually re-certifying the security of all applications and components, as well as periodic privacy impact assessments whenever systems are being altered.

| Network Infrastructure Support & IT Security                               |
|--|
| Network Design and Implementation  |
| Network Operations Support (24x7)  |
| Performance Monitoring and Tuning  |
| Network Troubleshooting  |
| Network Administration   |
| Enterprise Systems   |
| Enterprise Management Solutions (EMS)                                      |
| E-mail Support   |
| Structured Cabling   |
| Development and implementation of critical infrastructure protection plans |
| Design and implementation of firewall solutions                            |
| Installation, configuration, and testing of intrusion detection systems    |
| Certification & Accreditation  |
| E-Authentication   |
| Incident Handling  |
| Vulnerability Scanning   |
| Capital Planning   |

## Enterprise Architecture (EA)

### Promote enterprise interoperability

2M has the expertise and skills to help implement enterprise architecture (EA) solutions successfully as security continues to be a high-priority concern, and governance is an ever pressing issue. We help link EA activities to capital planning processes, thereby improving organization-wide planning, decision-making and governance. 2M's EA solutions help improve responsiveness and credibility to oversight requirements as well as reduce data redundancy and organizational duplication of effort. Our solutions also promote enterprise interoperability for the sharing of information and knowledge across the enterprise. We have specific experience and capabilities in:

Our approach solves organizational governance issues, improves organizational learning, installs skill development and training, and instills teamwork and collaboration.

### Enterprise Architecture (EA)

Planning, developing, managing and transitioning enterprise architectures to improve resource sharing and reuse efforts to stay competitive

Modeling, Integrating and Reengineering Business Processes

Managing across projects, programs and portfolios, including Program Management Office (PMO) solutions

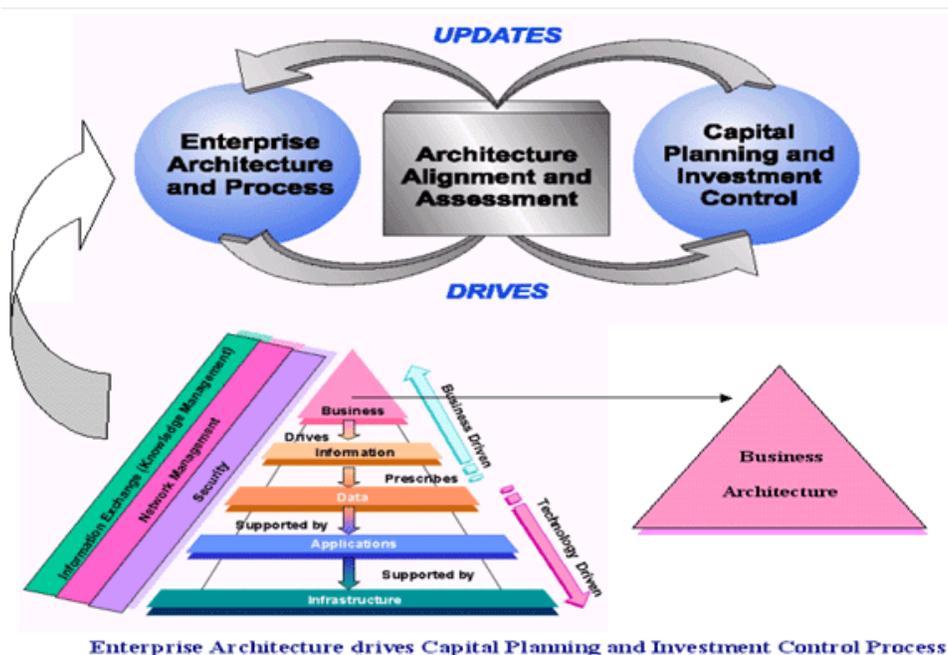
Web-based Integration and Application Solutions

Capital Planning and Investment Control (CPIC) processes

Earn Value Management Solutions (EVMS)

Requirements & Gap Analysis

2M's methods put a process in place enabling an enterprise team to estimate the benefit of reengineering, the cost and the risk exposure to the enterprise. To ensure coordination among business re-engineering efforts and the IT projects in support of the same process, 2M teaches the planning team how to correlate the Information Technology and Automation needs of the reengineered processes with the Automation and Technology projects of the IT organization.



## Financial Management

Current legislation and executive mandates underscore the need for better financial management systems in the federal sector. Recent accounting discrepancies at Fortune 500 companies have eroded trust and increased public awareness. The Sarbanes-Oxley Act mandates that publicly traded companies have transparency in their financial reporting. Similarly, constituents demand fair value for their tax dollar, and federal agencies must also be able to generate accurate financial reports in a timely manner. The pressure is intense.

2M can help agencies bring together financial information from a variety of systems across the enterprise, yielding comprehensive results that are on time and "on the money." Our solution integrates data management and financial intelligence with the finest online analytical processing in the industry, allowing you to view your organization from any perspective: bureau, agency, geographic site or other category.

With 2M, federal executives can fully integrate financial management into the agency's strategic planning, budgeting and mission evaluation processes, producing a clear statement of financial management goals and objectives. As part of a total approach to performance management, 2M gives organizations the power to monitor, analyze and report on financial information and use the information to drive strategic decisions and manage financial risk.

2M Financial Management improves the accuracy, relevance and timeliness of financial plans, budgets and reports while promoting the alignment and execution of strategy.

2M Financial Management includes two integrated functional components:

- **Planning** – allows finance executives and other key finance department personnel to embed advanced 2M analytics into budgets and plans for more accurate forecasting of future operating results.
- **Financial reporting** – provides the unique capability to consolidate multidimensional information on demand while performing all financial calculations relevant to the reporting and planning processes, thereby enabling organizations to close their books more rapidly.

Using these powerful components, departments and agencies will be able to:

- **Create more frequent, accurate forecasts.** 2M allows an organization to create plans and forecasts which can easily be updated in response to changing business and operational circumstances. As a result, forecasted earnings expectations can be released with greater confidence, and the continuous process of managing strategy execution is enabled and shared across the enterprise.
- **Ensure financial transparency.** 2M provides a transparent environment for managing financial and operational data in order to produce timely, accurate and relevant reports. This transparency is achieved by extending control of information horizontally across the enterprise and vertically between transaction-oriented systems and the higher-level financial management system.
- **Publish reports more quickly.** Because of the growing need to publish accurate reports more quickly, 2M significantly reduces the time required to produce and publish financial reports. On-demand consolidations, which simultaneously incorporate any necessary currency conversion, eliminations, ownership adjustments and allocations, can reduce the time and cost necessary for financial consolidations.



| Financial Management Support Services  |
|--|
| Financial Management System Software Product Evaluation and Selection Support      |
| Budgeting, Strategic Planning and Performance Evaluation                           |
| Accounting operations support / CFO Report Preparation                             |
| Cash, G/L, Credit Management, and Funding Reconciliation                           |
| Development and Implementation of Client-Server based Financial Management Systems |

## Project/Program Management

We know that successful program achievements and on-time completion are no accident – they’re the result of careful planning, thoughtful strategy, and faithful execution.

We work with you to review program aspects, identify trends and synergies, and map program execution plans to mitigate risk. Automated development and planning tools help us to ensure your projects begin with well-defined plans. Work breakdown structures (WBS) provide accurate cost, time, and resource estimates.



A full life cycle project management process is the essential connective tissue that holds every development project together. It's the disciplined prescription for getting executive buy-in with a solid business case; for defining the project plan, schedule, budget, resources, risks, scope; for securing the resources, motivating the players and launching the project; for monitoring all project activities and deliverables against plan, tracking issues and communicating progress; and for capturing the successes and lessons learned for the next time around.

**Communication Management:** Effective communication in a project between all the stakeholders and the project team is imperative as it ensures that the stakeholders gain and maintain a clear understanding of the status of project's progress. This could either be a weekly report on the status, on the risks involved, the schedule and the budget status and can be in a documented format or handed out or reported in a meeting. At 2M, we hold information meetings every Monday where all the projects are reported about

and explained. This also ensures that the entire organization is aware of all that happens on the projects and project-related activities within the organization.

**Risk Management:** The project plan usually contains a risk plan that describes strategies and methods used to identify and avoid risks throughout the life cycle of the project. All kinds of risks are identified here - business risks that are associated with the nature of the work done or the client and the target environment, risks within the project and the team environment and finally technical risks involved with the system or other aspects of the technology of the application.

**Earn Value Management Systems (EVMS)**  
 The EVMS processes incorporate best practices for program and project management systems that require strong applications for program or enterprise planning and control. EVMS provides a solid platform for risk identification, corrective actions, and management re-planning as may be required over the life of a project or program.

**Configuration Management:** In any project, many versions and files are created during the project and thus increasing the number of versions and components of the product. It is important to identify and track these versions and document how any changes made to these documents will be handled and reported. All project documentation; project hardware and software and project outputs are placed under project management.

| Project/Program Management                       |
|--|
| Program and Project Planning and Control         |
| Cost Estimating and Analysis                     |
| Portfolio Management                             |
| Earned Value Management (EVMS)                   |
| Risk Management                                  |
| Communication Planning, Management and Execution |
| Budget planning, design, implementation          |

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## KEY PERSONNEL

### Executive Management Team

**Madhavan Chakravarthi (President and CEO)** – Has over **20 years** of experience in Systems, Networks and Databases. His experience spans several platforms in systems programming, Information Technology Planning, Datawarehousing, Internet/Intranet Infrastructure and Application Development. Madhavan has lectured about and authored technical papers on Datawarehousing and Network infrastructure planning and management. Madhavan has been instrumental in developing several Internet portals for corporate clients. 2M has developed two Internet portals for insurance clients. Madhavan has extensive experience working with local governments and state governments.

**Malan Chakravarthi (Director of Operations)** - Has over **18 years** of experience in Information Systems application design and development. She is an authority on Insurance Business applications and frequently consults with Financial Institutions. Malan's experience is in Relational Databases and developing enterprise applications. With her business background and technical skills, Malan proves herself as a leader in the industry. She also has authored many articles on Visual Basic and IBM mainframes in various technical magazines.

**Pramod Banavar (Vice President, Business Development)** – Has over **5 years** of experience in systems analysis, design, and RDBMS design and administration and application development. Pramod has been a member of several large projects for the federal government and commercial customers. He has significant experience in application development, web content management, and Section 508.

**Sri Parthasarathy, (Business Development Manager)** – Has over **3 years** of experience in Business Development, Sales and Marketing. Currently Sri is an agent and advises clients on risks, coverage, and limits. Sri holds an MBA degree from Virginia Polytechnic University.

### Project Management Team

**Charles Tucker (Project Manager)** – Has Over **25 years** experience as a Project Manager for information technology projects, primarily relating to Financial Services; IT experience in the following sectors: Banking, Bank Regulation; Asset Management, Federal/Municipal Government, Housing Financing, and Risk Management/Insurance. Mr. Tucker possesses specialized expertise in Rational Unified Processing SDLC, Business Process Modeling, Data Modeling, Configuration Management, Cost/Benefit Analysis, and Business Information Systems Development.

**Muriel Brannigan (Project Manager)** – Has over **19 years** of Information technology experience in various market segments, including: Insurance, Real Estate Management and Investment brokerage, Health Care and Scientific Environments. She has been a CIO of an Insurance firm responsible for IT strategy, operations, systems Integration and planning and Disaster Recovery. Muriel has strong business; finance and IT experience, and has managed several projects similar to CIMS. Specifically she has managed the entire integration project at James Oswald Company for Customer Relationship Management application. Ms. Brannigan has a **Green Belt Six Sigma Certification**.

**William Jay Jones (Project Manager)** – Has over **20 years** of I.T. practical experience, including 7 years as an Applications Development Manager. He has held positions as a supervisor of data analysis and data entry operations for a \$100 M non-profit organization, and as a COTR for the Research & Special Programs Administration (DOT) (2003-2004). While with DOT, Mr. Jones participated in a KnowledgeNet on-line seminar preparing for PMI certification.

**Kris Traenkner (Project Manager)** – Has over **8 years** of experience in Systems & Database design, application development and integration and project management. Kris has extensive skills in RDBMS, Dot net and java technologies. As a project manager he has managed several large projects forming teams of over 10 programmers.

**Robin Myaing (Financial Specialist)** – Has over **20 years** of experience in the analysis, design and implementation of accounting and financial management systems for Federal and local government entities. Possess detailed knowledge of Standard General Ledger proprietary and budgetary accounting models and preparation of operational and statutory financial reports. Has extensive set up and operation experience in Oracle Federal Financials, AMS Federal Financial System and Momentum Financials. Has managed several system development projects for public sector organizations encompassing all aspects of project management and system development life cycle phases. He has published centerpiece article on financial management systems in the AGA Journal.



## CLIENTS

2M has provided and continues to provide superior services to local, state, and federal agencies, as well as commercial clients, which include Fortune 100 and 500 clients. A **partial** list of our clients is listed below:

| Public Sector                                  | Private Sector         |
|--|------------------------|
| Department of Transportation                   | IBM                    |
| National Highway Traffic Safety Administration | Allstate Insurance     |
| Food & Drug Administration                     | Victoria Insurance     |
| U.S. Agency for International Development      | Progressive Insurance  |
| Export Import (EXIM) Bank                      | Bristol West Insurance |
| State of Maryland                              | Valassis               |
| State of Ohio                                  | Key Bank               |
|  | Eaton                  |
|  | University Hospitals   |
|  | Ohio Savings           |
|  | Medical Mutual of Ohio |

## REFERENCES

| Customer References                  |                                   |              |
|--------------------------------------|-----------------------------------|--------------|
| Name                                 | Organization                      | Contact      |
| Mr. Tom Laub, VP IS                  | Medical Mutual of Ohio            | 440-414-2080 |
| Mr. Jim Citro, Finance Team Lead     | U.S. Department of Transportation | 202-366-1802 |
| Ms. Dee Smith, ISSO                  | NHTSA                             | 202-366-2622 |
| Mr. Dale Markel, CIO                 | State Of Maryland                 | 410-625-5547 |
| Ms. Ida Cofield, Contracting officer | Food & Drug Administration        | 301-827-7156 |
| Mr. Tom Specht, Vice President       | Titan Insurance                   | 800-775-4642 |
| Ms. Donna Daley, Manager Marketing   | Allstate Insurance                | 703-218-0061 |
| Mr. Rob Yeiser                       | Victoria Insurance                | 248-244-9890 |
| Ms. Revati Vasudevan                 | Rehab Services                    | 216-447-1149 |