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# Affiliated Construction Group

Construction & Technical  
Services Contractor



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# Corporate Overview

## ◆ Contact Information

- Main office  
606 Lincoln Rd West  
Helena, Montana  
59602  
(406) 458-7073  
(406)458-6516  
[www.affiliatedconstructiongroup.com](http://www.affiliatedconstructiongroup.com)
- Branch Office  
8730 Georgia Ave  
(Suite 104)  
Silver Spring, MD  
20910  
(301) 562-8600  
(301) 562-8196—fax
- Branch Office  
6448 Highway 290  
East  
Suite D-104  
Austin, TX 78723  
(512) 371-9913  
(512) 371-9665—fax

## ◆ Certifications

- Central Contractor Registration
- 8(a) SBA Certified
- Native American Enterprise
- Top Secret Facility Clearance
- Virginia Contractors License

## ◆ Services

- General, Mechanical, and Electrical Contractor
- Construction Team with Combined 88 Years
- Design/Build
- Facilities Maintenance & Repair
- DOD Security Clearance Program
- IDIQ
- Construction/Contracts Management
- Job Order Contracting (JOC)
- Tenant Improvement/Commercial Remodeling
- Secure Shipping and Logistics

◆ DUNS Number:  
005075044

◆ Date of 8(a)  
Certification: August  
30, 2005

◆ HUB zone Certification  
Pending

◆ Bonding Capacity: \$6 million  
Aggregate  
\$3 million Single Project

## ◆ Banking Information:

- Adams National Bank  
1627 K Street Northwest  
Washington, DC 20006

◆ Line of Credit: \$750,000.00



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# Corporate Profile

- **Affiliated Construction Group Inc. (ACG) is a Montana corporation qualified under the Small Business Administration's 8(a) program. Jon Hoovestal, a tribal member of the Ft Belknap, Montana Assiniboine Sioux / Gros Ventre Indian Reservation, is the President and sole owner of the company.**
- **ACG is a technically oriented construction services company with its home office in Helena, Montana and branch offices in Texas and the Washington DC area. Founded in 2000, Affiliated specializes in construction of secure facilities and support activities for a variety of government, commercial and industrial clients.**
- **ACG's key personnel have extensive experience in managing the challenges of general construction, mechanical systems, HVAC, and service & maintenance contracts in the United States and in remote locations around the world. ACG's technicians have successfully applied their skills for a diverse and growing client base in the private and Government sectors with special emphasis on secure projects.**



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# Services

- ◆ **ACG group provides a variety of facility construction services that include Design/Build, Mechanical and Electrical Upgrades, O&M, IDIQ, Job Order Contracting, CM at risk and Project Management. ACG's prior experience and available resources allow us to respond to any complex requirement timely and efficiently.**
- ◆ **ACG specializes in security related projects requiring cleared personnel at facilities world wide. The areas of expertise include renovations/remodeling, new construction, electrical, mechanical, maintenance, mechanical equipment startup, trouble shooting, project management, logistics, and project staffing.**
- ◆ **ACG makes projects easier and more economical for its clients as ACG self performs all of the divisions of work with it's own personnel and very seldom subcontracts any of the work.**
- ◆ **ACG has a "small company environment" with "big company resources" and instant access to key expertise and decision-makers giving our customers instant response to any questions or issues that arise.**



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# Key Personnel

## Jon Hoovestal

President/Owner – Affiliated Construction Group

### Experience

Affiliated Construction Group, Inc., Helena, MT President/Owner	2002 – Present
Greenway Enterprises, Inc., Helena, MT Vice-President – Administration	1980 – 2002 1994 – 2002
On-site Project Manager	1993 – 1994
Superintendent	1992 – 1993
Foreman	1991 – 1992
Family Construction Business	1980 – 1990

### Education

Carroll College, Helena, MT Construction Business Management	1985 – December 1992
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### Pertinent Skills/Certifications/Qualifications/Awards

AGC Construction Project Manager Course	1998
CIE Construction Scheduling Course	1995
Primavera Systems Scheduling Course	1996
FMI Pricing and Bidding Strategy Course	1996
Proposal Pricing & Negotiation Course	1994
CEI Construction Project Management Course	1994
Certificate Primavera Systems Scheduling	1997
Certificate WinEst Pro Estimating Systems	1996
RS Mean Mechanical and Electrical Estimating	2003
Financial Planning for Construction Business	2004

Clearance Level: Top Secret

# Select Project Experience

## Jon Hoovestal

### Washington Area Maintenance Assistance Center (WASHMAC) Multi-year IDIQ

**FINAL CONTRACT AMOUNT: \$65,793,780**

Mr. Hoovestal was the lead home office project manager for this IDIQ that provided the U.S. Department of State construction, repair and renovation services for Government owned and leased facilities at U.S. diplomatic posts worldwide. This contract consisted of managing multiple projects involving site surveys and evaluations; completion of designs, development of estimates, bills of materials, and project schedules; overseeing the procurement and shipment of materials to overseas Posts; and managing construction personnel in the performance of these projects. Work orders included architectural, electrical and mechanical construction and renovation and installation of fire protection and security systems. Work order values ranged from a few thousand dollars to \$1,000,000, with an annual aggregate of approximately \$10 million.

From the management office in Springfield, VA, the project required an employee base of more than 200 engineers, planners, estimators, logisticians and craftsmen with TS clearances to efficiently undertake concurrent work orders.

This office housed engineering, logistics, administration and field operations management functions with capability to support more than 100 craftsmen in the field.

Project managers and administrative staff utilized state-of-the-art construction software programs to meet estimating, scheduling and budgeting needs, and telephonic computer-linked networks to promote coordination with FBO and the home-office.

This was a highly visible, successful program that received numerous commendations from State Department management, Ambassadors, and embassy staff for the outstanding quality of workmanship and responsiveness. In any given year, the contract completed tasks at 80 to 100 diplomatic posts in Eastern and Western Europe, Asia, Africa and South America.

### Construction of Controlled Access Area (CAA), U.S. Embassy, Tirana, Albania

**CONTRACT VALUE: \$1,831,658**

Mr. Hoovestal was the Estimator, Scheduler and Project manager for this construction project which consisted of a complete build-out of a controlled access area (CAA) at the Embassy. In addition, three wings were completed from building shells, utilizing all aspects of construction. Work encompassed construction and installation of new mechanical systems (air conditioning, heat, ventilation, and related controls), plumbing, electrical, uninterruptible power, emergency power systems and security systems. Work also included phasing and balancing of the existing systems and plant.

### Design/Build Services at Various Foreign Service Posts Worldwide

**\$6 million per year**

Mr. Hoovestal was the lead Program Director, heading up the estimating, procurement, scheduling and design for this Design-Build contract that required performance of design, engineering, construction and renovation services for US Department of State Foreign Service missions worldwide. Mr. Hoovestal was responsible for providing pre-construction consultation to the design team in constructability, life cycle analysis, value engineering, work planning and scheduling, and cost estimating. Mr. Hoovestal also conducted design reviews of A/E deliverables. With its subcontractors, Mr. Hoovestal reviewed the drawings and specifications for cost containment and systems selection. Mr. Hoovestal executes architectural, structural, civil, mechanical, and electrical system work; landscaping; plumbing; blast and seismic work; lighting systems installation; site improvements; building systems replacement, energy conservation upgrades, HVAC system replacement, and fire protection/sprinkler system upgrades; and other elements necessary to meet project needs.



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# Key Personnel

## Wayne Brown

Project Executive – Affiliated Construction Group

### Experience

Affiliated Construction Group, Inc., Silver Spring, MD Project Executive	July 2005 – Present
Motir Services, Capital Heights, MD Vice-President, Construction	May 2004 – July 2005
Gilford Corporation, Beltsville, MD Vice-President, Environmental Division	2003 – May 2004
Daniel, Mann, Johnson & Mendenhall Newark, NJ; Atlanta, GA; Arlington, VA Design Manager/Construction Manager/Contract Administrator	1993 - 2003
DMJM, Arlington, VA & Atlanta, GA	1988 – 2002
Perini Construction Company, Keyser, WV Project Manager	1991 – 1992
West Virginia Dept. of Highways, Burlington, WV Project Engineer/Construction Manager	1990 - 1991

### Education

W. Va. University, Morgantown, WV B. S. – Civil Engineering	1988
W. Va. University, Morgantown, WV M. S. – Geotechnical Engineering	Pending

### Pertinent Skills/Certifications/Qualifications

Primavera (P-3), Microsoft Project, Word and Word Perfect, Excel, Expedition, Lotus, Timberline, SureTrak, Power Point, etc.  
Certified Construction Manager through the Construction Management Association of America (2002)

# Select Project Experience

## Wayne Brown

### **Motir Services**

Mr. Brown served as the company's Vice-President in charge of Construction. The company originated in 1994 and primarily functions as a landscaping company through 2004. Mr. Brown increased the construction revenue from \$500,000 in 2003 to \$22 million during his stay. His roles and responsibilities included all marketing and proposal preparation, estimating, project management, project accounting, coordination of company bonding/general liability insurance, project staffing and monitoring of projects through assigned project managers. In general, Mr. Brown was solely responsible for the daily functioning of the general contracting entity of Motir Services.

### **Gilford Corporation**

Mr. Brown served as Vice-President over Gilford's Environmental Division as well as starting a new Construction Manager/Project Management division. The Gilford Corporation is an \$80 million DC/Maryland/Virginia based general contractor. The Environmental Division performed ¼ of the revenue for the company. With his background in CM, Mr. Brown diversified Gilford into the CM/CP market sector. He performed all marketing and proposal preparation for this service as well as staffing and project monitoring of the acquired projects.

### **Daniel, Mann, Johnson & Mendenhall**

**Client: Essex County Correctional Authority:** Mr. Brown managed the design and construction administration duties for the construction of a 2,000-bed, \$200 million county correctional facility. DMJM was the A/E of record and The Gilbane Building Company was the construction manager with the owner holding all contracts. Project delivery being a multi-prime type format. Mr. Brown's responsibilities included the coordination of various bid packages, daily construction administration (submittal/RFI), project inspection, design problem resolution, change order management, etc.

**Client: US Property Development Corporation/Meristar Hotels:** Mr. Brown managed the design and renovation of the Sheraton National Hotel located in Arlington, Virginia. His responsibilities included design management, permitting, construction procurement, scheduling, invoice billings, change order scope preparation and price negotiations, estimating, inspection, etc. The delivery style for the project was a multiple format. The Hotel remained open during the construction renovation phase. The project was scheduled for 17 months at a cost of approximately \$22 million.

**Client: US Department of Labor (Office of the Job Corps):** Mr. Brown managed all design and construction for the development of five new centers (Roanoke, VA; Miami/Homestead, FL; Wilmington, DE and Los Angeles, CA). The Job Corps is a nationwide program providing technical/trade training for under-privileged youths between the ages of 16 and 22. The Job Corps Centers are mini-universities providing housing and dining capacities to all live-in residents. Mr. Brown managed the projects from design scope preparation and A/E solicitation through the construction phase. During the construction phase, Mr. Brown served as the USDOL's Center Project Manager assuring that the project, activities and materials adhere to the design documents. The combined design/construction expenditures for all of the projects were approximately \$75 million.

**Client: Metropolitan Washington Airport Authority:** Mr. Brown teamed with several field inspectors in managing \$30+ million of new runway, parking apron and concourse construction. His duties included construction scheduling with the airlines and GC's, contract administration, estimating, change order preparation and negotiations and quality insurance compliance inspections.

**Peumansend Creek Jail (Ft. A.P Hill, VA) - \$22 million – Bell Contractors**  
**Wallens Ridge State Prison (Big Stone Gap, VA) - \$45 million – Gilbane**  
**Red Onion Mountain (Red Onion Mt., VA) - \$45 million – Brown & Root**  
**Hampton Roads (Hampton, VA) - \$50 million – Brown & Root**  
**Virginia Peninsula (Williamsburg, VA) - \$20 million – Centex**  
**INS Batavia Prison (Batavia, NY) - \$30 million – Bell**  
**Broward County Prison (Miami, FL) - \$40 million – Church & Tower**  
**District of Columbia Public School Renovations - \$25 million**



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# Key Personnel

## Don Hunter

**Project Manager, General Superintendent – Affiliated Construction Group**

### Experience

**Affiliated Construction Group, Inc., Helena, MT  
2004 - Present**

**Project Manager, Site Project Manager, General Superintendent**

**Greenway Enterprises, Inc., Helena, MT 1992 – Present**

**Project Manager, Site Project Manager, Superintendent**

**Brown and Root, Inc. 1978- 1991**

**General Foreman/Building Superintendent/Project  
Superintendent/  
Building Superintendent**

**Ellerston Construction, Grand Forks, ND 1973 – 1978**

**Building Foreman**

**Platte Valley Construction, Grand Island, NE 1970 – 1972**

### Pertinent Skills/Certifications/Qualifications

**25 years of Construction Experience, primarily in supervisory capacity, working as foreman, general foreman, building superintendent, project superintendent and general superintendent.**

**Project Superintendent for the renovation of U. S. Embassy in Prague, Czech Republic and U. S. Consulate renovation in St. Petersburg, Russia. Supervisory Capacity: Port Au Prince, Haiti; Beijing, Chengdu & Shenyang, China; Tirana, Albania; Ankara, Turkey; and Fort Harrison, Montana.**

**Clearance Level: Top Secret**

# Select Project Experience

## Don Hunter

### **Embassy Renovation/Upgrade of the Chancery Office Building; US Embassy, Vientiane, Laos**

**CONTRACT AMOUNT: \$3,389,750**

Mr. Hunter served as the on site Project Manager/Site Superintendent on this project. He was in charge of the entire on site work. The project consisted of the renovation of approximately 352 square meters of existing interiors of the Chancery Office Building. This included the entire first floor, interior staircase, three restrooms and Embassy security. In addition, the exterior facade was repaired and painted before the construction of a new screen facade. A new exterior stair, windows and doors were also built. Construction also included roof replacement, remounting of mechanical equipment, renovation of roof drainage systems and waterproofing. The new roof was a two-ply modified bitumen roof system with granulated cap sheet.

### **OBC & Annex Renovation Project, US Embassy; Port Au Prince, Haiti**

**CONTRACT AMOUNT: \$7,974,531**

Mr. Hunter served as the on site Project Manager for this project. He was in charge of The purpose of this project was to construct additional office space and includes new space reconfiguration and interior finish upgrades. The project involves seismic upgrades of the OBC and Annex, as well as Mechanical and Electrical upgrades, to include connection of power and new generator sets. Additionally, the scope entails construction of a Secure and unSecure mail receiving distribution, and storage area, new fire sprinkler system in the OBC, new elevator within the OBC, handicapped lift at OBC entrance, new interior and exterior stairs, build-out of OBC interior courtyards at first and second floor levels, construction of an addition to the Annex, relocation of the existing cafeteria, and construction of a perimeter pedestrian screening facility at the South Entrance Gate of the OBC. The OBC and Annex are occupied during the project. The new fire sprinkler system includes construction of a 25,000-gallon capacity cistern and installation of a fire pump with underground piping, fire hydrants and alarm systems. In the new Pump House we are installing a diesel fueled turbine fire pump, with control systems and associated plumbing.

### **Secure Project**

**Contract Amount: > \$5,000,000**

The project consisted of all new construction including site work, clearing, excavation, foundations, masonry walls, structural steel, doors, windows, finishes, mechanical systems, electrical and fire alarm systems. Project was to complete a new 25,000 square foot office, warehouse and fire rescue facility at one of the most secure facilities of the U.S. Government. Work was completed within a very limited amount of space using our own forces along with cleared subcontractors for major specialty items



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# Key Personnel

## Steve Tillman

Project Manager – Affiliated Construction Group

### Experience

Affiliated Construction Group, Inc., Helena, MT 2002 – Present Project Manager, Operations Manager	February
Greenway Enterprises, Inc., Helena, MT February 2002 – Present Operations Manager	
Entek Corporation, Vancouver, WA HVAC Sales Engineer	1998 – 2002
Columbia Basin College, Pasco, WA Adjunct Faculty	1987 – 1998
Morrison Construction Services, Inc., Richland, WA Manager, Refrigeration and Heating Division	1984 – 1998

### Education

Michigan State University, Grand Rapids, MI Plumber and Steamfitter Instructor Training Program	1994 – 1997
Columbia Basin College, Pasco, WA Refrigeration Program/Procurement & Materials Management	1985 – 1988

### Pertinent Skills/Certifications/Qualifications

Washington State Asbestos Handling & Supervisor Certifications  
Hazardous Waste Management Certification  
EPA Refrigeration Certification  
(Universal) C-Stop Safety Instructor Certification  
ISA Instrumentation Certification (Level 1)  
Factory Service Tech Certified, Multistack, Airstak & York

Clearance Level: Interim Top Secret

# Select Project Experience

## Steve Tillman

### **Multistack Airstack Factory Authorized Chiller Services Raytheon Intelligence & Information Systems Contract Amount: Time and Materials, Task Orders**

Mr. Tillman is responsible for chiller start up, commissioning, diagnostics, emergency service, system evaluation and upgrade recommendations for worldwide PCC and comfort HVAC installations.

Working with the Multistack factory, Raytheon and several design/build DOS contractors, Tillman has performed Multistack chiller services in over 20 sites in 15 countries since 2003.

### **Department of Energy Multi-Year HVAC Service, Maintenance and Systems Upgrades Contact Value: Under 15 Million**

Mr. Tillman is responsible for limited design, quality assurance construction and safety oversight on HVAC upgrade projects for Department of Energy contractor facilities. Clients included Westinghouse Hanford Company, Boeing Computer Services, Hanford Environmental Health Foundation, and Battelle Pacific Northwest Laboratories.

Tasks included containment ventilation projects using HEPA/HEGA filtration systems, data center cooling, office comfort cooling, process refrigeration, digital control upgrades and energy use reduction projects.

### **US Department of State Mechanical Room Upgrades Contract Value: Under 1 Million**

Mechanical room and chiller upgrades to comply with EPA Section 608 of the Clean Air Act.

Mr. Tillman supervised installation of mechanical room ventilation, refrigerant monitoring and alarms, refrigerant recovery equipment and CFC to HFC refrigerant conversions in existing centrifugal chillers. Logistical support included BOM, purchasing and material management and shipping. Locations included San Salvador, Montevideo, Amman, Cairo, Muscat and Kuala Lumpur.



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# Relevant Past Projects

- US Chancery – Mechanical Equipment Installation - Luxembourg City, Luxembourg
- United States Army Reserve – Maintenance & Repair Contract - Helena, Montana
- Green River Community College – Equipment Installation - Green River, Washington
- United State Army Reserve – Winterize Sheridan Hall - Helena, Montana
- OECD Raphael Project – Equipment Installation, Start-Up, Test & Balance - Paris, France
- Post One Upgrade – Equipment Installation, Start-Up, Test & Balance – Luxembourg City, Luxembourg
- US Chancery – Mechanical Upgrade – Muscat, Oman
- Cement Plant – Chiller Installation – Harrison, Montana
- US Chancery – Chiller Installation, Fan Coils – Copenhagen, Denmark
- US Chancery – Chiller Service – Muscat, Oman
- US Chancery – Emergency Chiller Repairs – Prague, Czech Republic
- US Chancery – Emergency Chiller Repairs – Rome, Italy
- US Chancery – Chiller Repairs – Prague, Czech Republic
- Numerous Emergency Chiller Repairs – Undisclosed Locations
- US Chancery – Mechanical System Start-Up – Jeddah, Israel
- US Chancery – Mechanical System Start-UP – Jerusalem, Israel
- Numerous Minor Construction – Undisclosed Locations
- US Chancery – Mechanical System Start-Up – Frankfurt, Germany
- US Chancery – Mechanical Equipment Installation – Cape Town, South Africa
- US Chancery – Minor Construction, Fire Sprinkler System – Port Au Prince, Haiti
- US Chancery – Minor construction, Equipment Installation – Islamabad, Pakistan
- US Consulate – Minor Construction – Hanoi, Vietnam



## Global Experience



Since 2002, ACG has provided construction project support, mechanical equipment start up and commissioning support at over 33 worldwide locations. Government agencies, manufacturers and contractors benefit from ACG's demonstrated experience with travel logistics, materials management and rapid response.