



**Education Technologies, Inc.**

*"IT Solutions for Education / Government"*

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# **Capabilities Statement**

Web site: [www.nm-edtech.com](http://www.nm-edtech.com)

## **General Information**

Registered Company Name: Education Technologies, Inc. (ETI)

Doing Business As: Education Technologies, Inc. (ETI)

Office Telephone: 505-293-1414

Office FAX: 505-293-1414

Email Contact: [Theresa@nm-edtech.com](mailto:Theresa@nm-edtech.com)

Web Site: [www.nm-edtech.com](http://www.nm-edtech.com)

D-U-N-S Number: 787164201

EIN Number: 850417309

GSA FSS IT 70 Schedule: GS-35F-0097T

## **Business Information**

Year Incorporated: 1990

State of Incorporation: New Mexico

SBA Status: Certified Small Business,

8 (A), Woman Owned

Number of Employees: 8

Number of Years in Business: 17

Payment Terms: Due upon Receipt

Credit Card Accepted

## **Current Registrations**

CCR/ProNet

ORCA

Dunn and Bradstreet

## **Office**

4117 Eubank Boulevard, N.E.

Albuquerque, New Mexico 87111

## **Key Contacts**

Theresa Lopez-Collins

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## **Category of Customers**

Federal Government, State Government, Local Government, Education K-12, Higher Education

## **Commercial and Government Subcontracting**

Los Alamos National Laboratories

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## About ETI

Education Technologies, Inc., (ETI) has been a qualified leader in serving New Mexico's Education and Government entities with Information Technology Equipment, Hardware, Software, Network Installation and Service.

ETI's extensive service offering includes pre- and post purchase support, with technical support, integration services, and state of the art IT solutions, including state of the art video conferencing solutions.

ETI is a one-stop shopping vehicle and an authorized reseller of our products and carries products from over 1,000 manufacturers and publishers. With the distribution of products to state, local and federal government, Higher and K-12 education in the State of New Mexico. We provide special attention to solutions, services and tools to support your success.

By utilizing ETI's Website, we offer the most complete and visually impressive online catalogs with responsive real-time pricing and availability as well as online order placement ([www.nm-edtech.com](http://www.nm-edtech.com))

Be assured ETI is reliable and follows through on its own commitments.

- ✓ **COST:** Final costs on products sold correspond to customer expectations at the beginning of the transaction,
- ✓ **ORDER ACCURACY:** Product/service delivered are matched to order specifications and quantity
- ✓ **DELIVERY/TIMELINESS:** Product/Service are delivered in a professional, timely manner
- ✓ **QUALITY:** ETI only delivers quality products/service, top-tier brands
- ✓ **BUSINESS RELATION/PERSONNEL:** ETI's experienced, factory trained, dedicated personnel and our loyalty to excellent customer-service sets us apart from all others.
- ✓ **CUSTOMER SUPPORT/RESPONSIVENESS:** Customer Service is our top priority. Our friendly and knowledgeable staff is here to assist you. By email, 24-hour voice messaging and a toll free number to ensure we are available to assist with your specific technological needs, requests, issues or problems arising in the course of a transaction. ETI also offers training on many of the products we sell.

## Projects

ETI has completed over \$10M in E-Rate Projects.

**ERate-**The Schools and Libraries Program of the Universal Service Fund commonly known as "E-Rate," is administered by the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC). The program provides discounts to assist most schools and libraries in the United States to obtain affordable telecommunications and Internet access. It is one of four programs funded through a Universal Service fee charged by companies that provide interstate and/or international telecommunications services.

Under E-Rate, schools and libraries may request funding from USAC for four categories of **service: telecommunications services, Internet access, internal connections, and basic maintenance of internal connections.** The amount of funding provided ranges from 20% to 90% of the cost of the eligible services, depending on the level of poverty and the urban/rural status of the population served. Schools, school districts, and libraries may apply individually or

as part of a consortium and must provide additional resources such as the hardware, software, and/or IT services necessary to take advantage of the connectivity funded by E-Rate.

Under this project, ETI has provided goods and services to New Mexico school district's to connect schools to the Internet. Upon completion of the installations, ETI has also provided hardware and software maintenance services under an annual maintenance agreement.

ETI has implemented numerous solutions for N.M. school districts and has also been responsible for much of their network infrastructure. Hobbs Municipal School District which is widely regarded as one of the premier school networks in the state connecting over 4,000 students and staff. Hobbs knowledgeable staff along with ETI's expertise has allowed us to bring connections to every classroom in the district with many of the computers being provided by ETI. Through working with ETI, Hobbs Schools now have a network capable of broadcast video, digital curriculum, Internet access, and basic email and web capability.

ETI has also performed the upgrade and the design and implementation of a new switching environment to the Lordsburg Municipal School district. And extended the fiber backbone and eliminated the 10Mb hubs that were limiting throughput rates. ETI installed three new servers within the core of the network along with new power protection, racks, and cooling units. Also providing post-installation support under an annual maintenance agreement.

ETI has been involved in multiple upgrades for the Taos Municipal School's network. Including the installation of Allied Telesyn products, provider of cutting-edge voice, video and data networking. Also, with the installation of an APC Symmetra Power system, the school is able to ensure consistent power management for their systems and network. The project also included installation of intelligence modules to alert staff when tolerances have been reached. This project also placed a high value upon security, wireless, and continued network upgrades. As always, ETI played a strong role in the design and implementation of this project. We then provided maintenance for delivered goods under an annual maintenance agreement.

We achieve results that exceed expectations in all of the projects we perform.

**TECHNICAL CERTIFICATIONS** - MCSE, CCDA, CCNA, IBM, Sonic Wall SA, CompTia Network +, HP ASP, HP Procurve

### **NAICS Code SIC Code Description**

443120- Computer and Software

541512- Computer Design

541519- Computer Related Services

423210-Furniture