



# Strategy and Management Services

## Strategy and Management Services (SAMS), Inc.

*Exceeding Expectations with People who Make a Difference*

SAMS-Inc is a woman and service-disabled veteran owned small business that provides a broad range of strategy, management and information technology related services to the Department of Defense and other federal government agencies.

In our many years of professional experience with the Department of Defense, we have seen projects and complex initiatives fail; risks are many - schedule overruns, cost overruns, cancelled projects. SAMS-Inc has a comprehensive approach to developing organizational strategies, implementing those strategies and initiatives, and managing them based on the industry's best practice standards. We can minimize your risk by leveraging domain knowledge, cross-functional skills, and our program management discipline that will maximize your organization's performance and ensure your projects are delivered on budget and on time.

At SAMS-Inc, we know that current demands frequently require our clients to do more with less. Our highly-experienced employees have a wide range of skills and we will work in collaboration with you to not only exceed your organizational goals, but also to assist you in improving the effectiveness and efficiency of your organization.

Ms. Redmon, owner of SAMS-Inc, is highly-skilled professional with more than twenty years experience in the Department of Defense. Her specific experience includes management and execution of services related to enterprise architecture, logistics, manufacturing, telecommunications, and information technology. Some of her former clients include multiple Directorates in HQDA CIO/G6, US Army Corps of Engineers, and Secretary of the Air Force/XC. Ms. Redmon is a certified Six Sigma Green Belt, a trained Lean Six Sigma Black Belt, and is ITIL v3.0 Foundation certified. She is also certified by the Project Management Institute as a Project Management Professional and she implements project management best practices in all of her daily activities and on each of SAMS-Inc's projects. Ms. Redmon holds a BS in Computer Information Systems, a Graduate Certificate in Procurement and Federal Contracts Management, and an MBA with a concentration in Acquisition.

SAMS-Inc has key alliances and business relationships with independent consultants and reputable firms across the Washington, DC Metro area. We are very much able to leverage our professional relationships to ensure that we get you the right people at the right time. At SAMS-Inc we pride ourselves with ***Exceeding your Expectations with People who Make a Difference!***

### SPECIALTY AREAS

- Program and Project Management
- Strategic Planning & Execution
- Business Process Design, Re-engineering & Management
- Risk Assessment & Mitigation
- Contract Management Support
- Enterprise Architecture
- Systems Engineering & Integration
- Test & Evaluation
- Independent Verification & Validation
- Capture Planning & Execution

### COMPANY QUICK FACTS

Business: Business Consulting

Incorporated: 2008

Headquarters: Alexandria, VA

Woman owned

Minority owned

Service Disabled Veteran Owned

NAICS Codes:  
541330, 541512, 541611, 541613,  
541614, 541618

Cage Code: 54KF3

DUNS Number: 827144242



### Strategy and Management Services, Inc.

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