

Advanced Continuity, Inc. Capabilities Statement



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Table of Contents

1. Summary	3
2. Company Location	3
3. Services.....	3
4. NAICS Codes	4
5. Purchasing Information.....	4
6. Past Performance Examples	4
7. Teaming Partners.....	6

1. Summary

Advanced Continuity, Inc. was founded in 2003 and is a division of IIF Data Solutions, Inc. (www.iifdata.com). Founded in 1998, IIF Data has provided high-quality and cost-effective information technology and management, organization and business improvement services to commercial and federal government clients. The company has grown to 200 employees and will exceed \$20MM in revenue in 2004.

Advanced Continuity is a Service Disabled Veteran Owned (SDVO) company which provides solutions focusing on business continuity planning, disaster recovery planning, and Continuity of Operations Planning (COOP). Through innovation and by partnering with world-class leaders in academia, industry and government, Advanced Continuity provides products and services to ensure that organizations can protect lives, skill sets and mission critical operations after a natural, man-made or technical disruption or disaster. The company is committed to providing customers with high-quality, customized solutions that fit their needs at a fair price.

Advanced Continuity has subject matter experts who understand and have applied business continuity, disaster recovery and COOP related Federal government and industry regulations that affect your organization including:

- FPC 65
- HIPAA
- FFIEC
- Sarbanes-Oxley

2. Company Location

Advanced Continuity is headquartered in Falls Church, VA.

3. Services

Advanced Continuity, Inc. places primary emphasis on providing business continuity planning, disaster recovery planning and COOP services and specializes in the following areas:

- Business Impact Analysis
- Critical infrastructure Protection Analysis
- Organization Value Chain Analysis
- Business Continuity Planning
- COOP/COG
- Disaster Recovery Planning
- Effective Crisis Communications
- GAP Analysis

- Strategic Planning
- Competitive Assessment and Risk Reduction

4. NAICS Codes

Primary NAICS 541618 - Other Management Consulting Services. The company also supports these codes:

517910 – Other Telecommunications

541519 – Other Computer Related Services

541611 – Administrative Management and General Management Consulting Services

541690 – Other Scientific and Technical Consulting Services

611710 – Educational Support Services

561621 – Security Systems Services (except Locksmiths)

5. Purchasing Information

- GSA Information Technology Schedule 70 (PENDING)
- GSA Management, Organization and Business Improvement (PENDING)
- NIH ECS III

6. Past Performance Examples

Advanced Continuity Floodgate - National Guard – Virginia

Advanced Continuity's Floodgate System was piloted in December 2003 at the Virginia National Guard Data Processing Unit (VA DPU). Today, Floodgate is being used to manage a contact database of 150 contacts. The Floodgate System has successfully fulfilled its mission and provided the communications necessary to provide effective alert roster notification.

According to Major Quinlan Thigpen of the VA Army National Guard:

“Alert roster notifications using the traditional phone tree methodology had been tedious, time consuming and resource intensive. Floodgate has allowed me to perform this function in a fraction of the time and with complete verification records needed to meet the VA National Guard Goals.”

Advanced Continuity - Continuity of Operations (COO) Services - Banking

Advanced Continuity subject matter experts have provided high-quality Continuity of Operations (COO) solutions to medium and large Federal government regulated banks since 1986.

After the events of September 11, 2001, banks have come under increased scrutiny by the OCC and the FDIC to have plans that not only pass examination but more importantly, work in the event of another disaster. Our experts have worked closely with Senior bank staff in conducting comprehensive business impact analysis and risk assessments as part of the business continuity and disaster recovery planning process. We document findings and recommend a course of action. We then implement the changes to meet the new FFIEC regulations. Employees are trained regarding the bank's COO plan using table top exercises to test the integrity of the plan. Full hot site testing is performed to ensure that vital information technology and telecommunications systems are recoverable. We work closely with our customers to ensure that the COO project is done on-time and within budget and that the COO plan passes internal audit, external audit, and Examination by the OCC and the FDIC.

Advanced Continuity - Continuity of Operations Services - ARNG

Retired Colonel Thomas Ciccariella, President and CEO of Advanced Continuity, was directly responsible for managing the COOP efforts of the Army National Guard (ARNG), GuardNet XXI COOP. GuardNet XXI COOP supports the organizational and technical structure within GuardNet XXI. GuardNet XXI is a high-bandwidth asynchronous transfer mode (ATM) wide area network (WAN) that accommodates the transfer of voice, video, and data simultaneously, providing communications functions between ARNG and Joint Forces Headquarters (JFHQs) in each of the 54 states and territories.

In case of emergency, whether national or localized, GuardNet XXI must have safeguards and contingencies in place to ensure continuity of critical functions and processes. The GuardNet XXI COOP addresses emergency responses, backup procedures, backup operations, and recovery operations, and outlines procedures to mitigate or eliminate these vulnerabilities should a crisis occur.

GuardNet's infrastructure, Hub structure, and business practices were reviewed in order to identify which systems were deemed critical to the ARNG mission. Each part of the communications architecture was reviewed and deconstructed into its respective components. These systems were then prioritized and examined for their capacity for maintaining operations.

The COOP for GuardNet XXI was structured based on DA Pamphlet 25-I and 25-IA, Appendix B, Information Assurance Implementation Guide (Draft), which establishes the process for developing contingency planning for all Army, Army National Guard, and U.S. Army Reserve information systems, infrastructures, and networks.

7. Teaming Partners

- IBM Business Continuity and Recovery Systems
- Amicus USA, Inc.
- Telecontinuity
- NetTalon
- IIF Data Solutions Inc.
- Symphony Corporation
- A-Team Solutions, LLC